

# Reviewer for MII Program (Contract)

The MII program is Maryland's premier early-stage technology transfer and commercialization program. Established in 2012, MII is a partnership between the State of Maryland; Johns Hopkins University; Morgan State University; the University of Maryland, College Park; the University of Maryland, Baltimore; and the University of Maryland, Baltimore County. The program's mission is to accelerate promising technologies with significant commercial potential to market while leveraging each partner institution's strengths. As part of a "Bench-to-Market" approach, the program offers grants to assess commercial viability of technology and investments for companies that form to license the related intellectual property.

## **Description:**

The Program is actively seeking qualified and experienced individuals to serve as Reviewers. This role involves providing thorough evaluations of funding applications on a quarterly basis, with a focus on both technical and commercial potential while identifying strengths and weaknesses based on established **MII RFA (Request for Applications)** criteria for both phases of the program that include:

- Technology Assessment grants
- Company Formation investments

As a Reviewer you will play a key role in helping to identify and support innovative, high-impact technologies with potential for commercialization.

# Responsibilities Include:

- Thoroughly reviewing each application in its entirety with every submission, ensuring that:
  - Responses to prior comments are reviewed and considered as part of the evaluation process.
  - Edits and updates made in response to prior feedback are assessed for alignment with program goals and the applicant's stated objectives.
- Considering the differing levels of readiness across application phases. For example, Technology
   Assessment grant applications are expected to focus on early-stage exploration and feasibility
   (TRL 3-4), while Company Formation investment applications should demonstrate more
   advanced readiness (TRL 5-6), including "Go-to Market" plans.
  - Reviewers are expected to tailor their evaluations and feedback to reflect the unique requirements and expectations of each phase.
- Participating in MII Review Committee meetings
- Communicating professionally with Site Miners, applicants, and startup representatives during **MII Review Committee** meetings, providing insights and contributing to panel discussions
- Willingness to abide by the **MII Conflict of Interest** and **Confidentiality Policy** to ensure impartiality and confidentiality throughout the review process.



## Minimum Qualifications:

- An MII Reviewer must have recent and relevant experience in one or more areas of entrepreneurial need, must have demonstrated experience in advising technology-based start-up companies, and must meet the following criteria:
  - Proficient across broad technology sectors with an eye for emerging trends and a passion for innovation driven disruption
  - Deep domain expertise in specialized technology sectors
  - Accomplished individual with a broad understanding of entrepreneurship, who can bridge the gaps between innovations, start-ups and industry
  - Relevant experience in regulatory, reimbursement, sales, finance and/or investments
  - Seasoned entrepreneur, CxO, Product development expert, Regulatory & IP Consultant, Investor, Business Strategist

## Key Qualities:

- **Technically and Commercially Savvy:** Ability to critically evaluate both the scientific and market potential of early-stage innovations.
- Effective Communicator: Capable of providing clear, constructive feedback that helps applicants refine their proposals and prepare for market challenges.
- **Collaborative Mindset:** Comfortable discussing and debating project merits with colleagues and stakeholders in a professional and respectful manner.
- **Commitment to Excellence:** Dedicated to fostering the growth of startups and advancing cutting-edge technologies that can make a real-world impact.

### How to Apply

- If you or someone you know is interested in joining the MII team as a Reviewer, please submit the following materials:
  - **Cover Letter:** Include a statement of interest and a summary of relevant experience in technology commercialization, startups, or entrepreneurial ventures.
  - **Resume or CV:** A detailed document outlining your experience, qualifications, and any past involvement in technology review or commercialization efforts.
- Please send your materials to <u>MII@tedcomd.com</u>. Once received, a member of the MII team will reach out with next steps.